

**UNIONBANK OF THE PHILIPPINES - TRUST AND INVESTMENT SERVICES GROUP**  
**UNIONBANK PHILIPPINE PESO FIXED INCOME PORTFOLIO**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
 As of November 30, 2017

**FUND FACTS**

Classification:	Medium-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 253.490537
Launch Date:	January 12, 2004	Total Fund NAV:	Php 1,702,994,806.54
Minimum Investment:	Php 100,000	Dealing Day:	Up to 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	One (1) banking day after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

**FEES\***

Trust Fees:	1.00% per annum	Custodianship Fees:	0.001%	Audit Fees:	0.002%	
<i>UnionBank of the Philippines</i>		<i>HSBC, Ltd. Philippines</i>		<i>Punongbayan &amp; Arullo</i>		

\*As a percentage of the total market value of the fund for the month valued at Php 1.707 Bn

**INVESTMENT OBJECTIVE AND STRATEGY**

The UnionBank Philippine Peso Fixed Income Portfolio is a peso-denominated bond fund designed to provide investors higher returns than traditional fixed-income savings products.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Philippine Peso Fixed Income Portfolio is suitable only for investors who:
  - Are individuals of legal age and corporations with a medium to long-term investment horizon
  - Have a moderately conservative risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

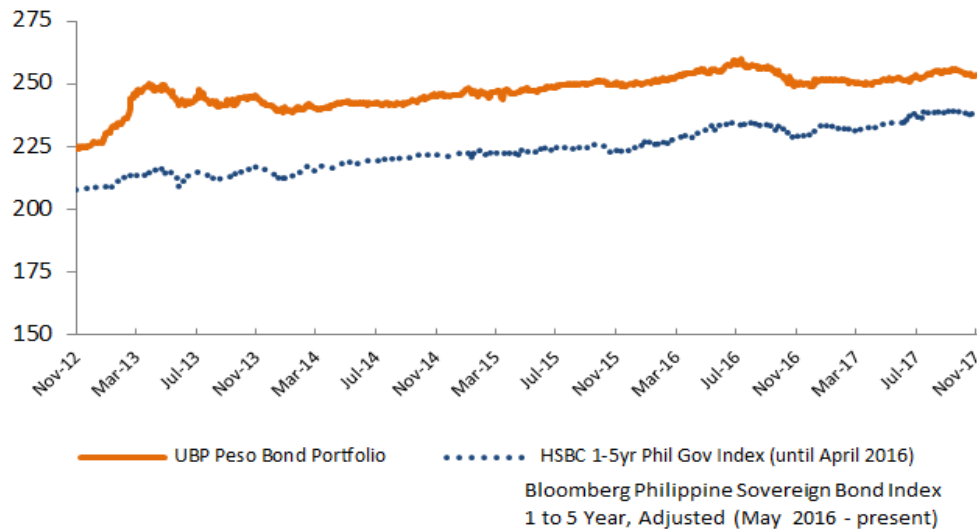
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

- ❖ **THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)**
- ❖ **RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY**
- ❖ **WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT**
- ❖ **THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE**

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

**FUND PERFORMANCE AND STATISTICS AS OF NOVEMBER 30, 2017**

(Purely for reference purposes and is not a guarantee of future results)

**Net Asset Value per Unit**

**NAVPU over the past 12 months**

<b>Highest</b>	255.911794
<b>Lowest</b>	248.955260

**Statistics**

<b>Weighted Ave. Duration</b>	3.0411
<b>Volatility, Past 1 Year*</b>	2.75%
<b>Sharpe Ratio**</b>	-0.55
<b>Information Ratio***</b>	-0.002

\*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

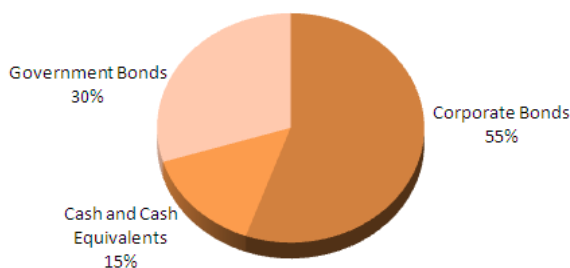
\*\*Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 2.5478 %)

\*\*\*Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)	
Period	Cumulative Return					Annualized Return		Fund	Maturity
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	-0.51	-0.18	0.84	1.04	3.20	1.06	2.50	GLOPM 6.000 06/01/2019	12.36
Benchmark*	-0.50	-0.06	0.75	2.65	6.35	2.07	2.58	FLIPM 6.2731 06/08/2019	9.13
<b>Calendar Year Return</b>								FUND	
Period	YTD	2011	2012	2013	2014	2015	2016	FUND	
Fund	1.79	9.06	6.89	7.09	1.61	2.09	-0.50	FXTN 07-57 3.500 03/20/2021	6.17
Benchmark*	2.10	6.18	4.41	3.20	3.14	1.34	2.91	FXTN 07-59 4.500 04/20/2024	6.12
								FXTN 10-61 4.750 05/04/2027	5.90
								SMBPM 6.600 04/02/2022	5.01
								RTB 10-04 3.250 08/15/2023	4.03
								CHINA BANK	3.50
<b>PORTFOLIO COMPOSITION</b>								<b>Total</b>	<b>66.64</b>

\*HSBC 1-5 Yr Phil Bond Index (until April 2016)

Bloomberg Philippine Sovereign Bond Index 1 to 5 Year, Adjusted (May 2016 - present)


**OTHER DISCLOSURES**
**RELATED PARTY TRANSACTIONS**

The fund has bond investments with Aboitiz Equity Ventures and time deposits with City Savings Bank amounting to Php 61.86 Mn, and Php 136.77 Mn, respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

**OUTLOOK AND STRATEGY**

BSP kept its benchmark interest rate at 3.0% last Monetary Board meeting, as widely expected. The central bank however raised its inflation forecast for 2018 to 3.4% from 3.2% previously estimated on higher crude oil prices, a weaker peso and an increase in domestic liquidity. The 2017 and 2019 outlook were maintained at 3.2%.

Philippine GDP grew an annual 6.9 percent in the September quarter of 2017, following an upwardly revised 6.7% expansion in the previous quarter and above market consensus of a 6.5% growth. November CPI print came out at 3.3% in November after rising 3.5% previous month. Print was the lowest inflation rate since August, and was mostly due to a slowdown in cost of food. CPI print was also widely expected.

Despite the announced additional borrowing schedule for the 4th quarter, BTR decided to issue 5 year Retail treasury bonds. RTB 05-11 was priced in at 4.625% and reached a whopping Ph 255.4Bn. The issue became one of the largest Philippine Government debt and with public offer period being cut short.

Yields continued to rise as market players anticipated larger borrowings from the local government. In addition to this, market players also remained cautious ahead of the December FED rate hike. With the higher inflation expectations and looming government funding concerns, not to mention upbeat US 3rd quarter preliminary GDP growth and US employment data, yields across the local bond yield curve will continue to experience upward pressure.