



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK DOLLAR BOND PORTFOLIO
 KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of March 31, 2017

FUND FACTS

| | | | |
|-------------------------|------------------------------|-----------------------------------|--|
| Classification: | Medium-term Dollar Bond Fund | Net Asset Value per Unit (NAVPU): | USD 2.102428 |
| Launch Date: | January 12, 2004 | Total Fund NAV: | USD 8,368,346.93 |
| Minimum Investment: | USD 2,000 | Dealing Day: | Up to 2:30 pm, any banking day |
| Additional Investment: | Not Applicable | Redemption Settlement: | One (1) banking day after initial notice |
| Minimum Holding Period: | 90 calendar days | Early Redemption Charge: | 0.25% flat on redeemed amount or Usd 10, whichever is higher |

FEES*

| | | | |
|-------------------------------------|-------------------------------|----------------------------------|--------------------|
| Trust Fees: 0.067% | Custodianship Fees: 0.001% | Audit Fees: 0.001% | Other Fees: 0.002% |
| <i>UnionBank of the Philippines</i> | <i>HSBC, Ltd. Philippines</i> | <i>Punongbayan & Araullo</i> | |

*As a percentage of the net fund value for the month valued at USD 8.37 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Dollar Bond Portfolio is a US Dollar-denominated bond fund designed to provide investors with higher returns than traditional fixed-income savings products. Earnings volatility is kept at moderate levels, through disciplined investment selection and tenor diversification.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Dollar Bond Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately conservative risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

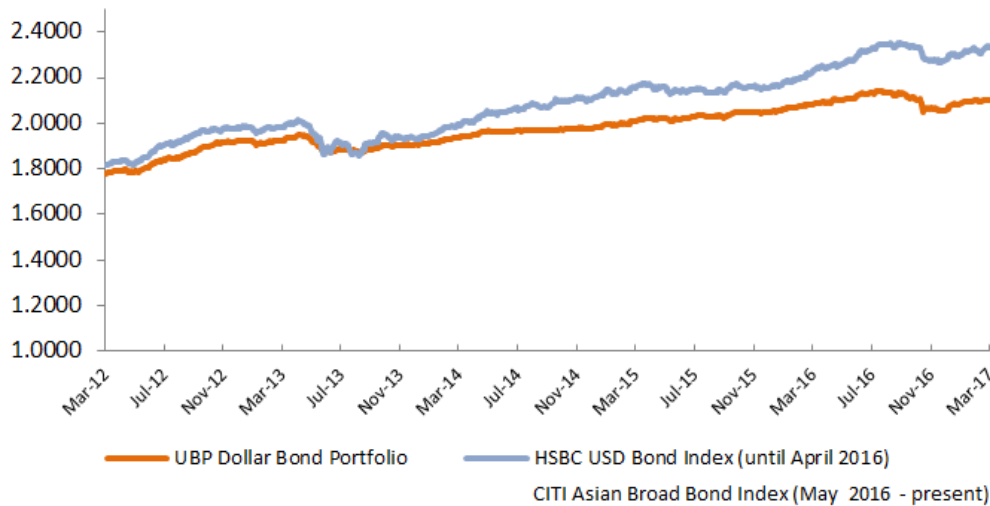
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

- ❖ **THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)**
- ❖ **RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY**
- ❖ **WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT**
- ❖ **THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE**

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF MARCH 31, 2017

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit

NAVPu over the past 12 months

| | |
|----------------|----------|
| Highest | 2.141242 |
| Lowest | 2.049154 |

Statistics

| | |
|---------------------------------|--------|
| Weighted Ave. Duration | 1.2965 |
| Volatility, Past 1 Year* | 2.75% |
| Shape Ratio** | 0.16 |
| Information Ratio*** | -0.04 |

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

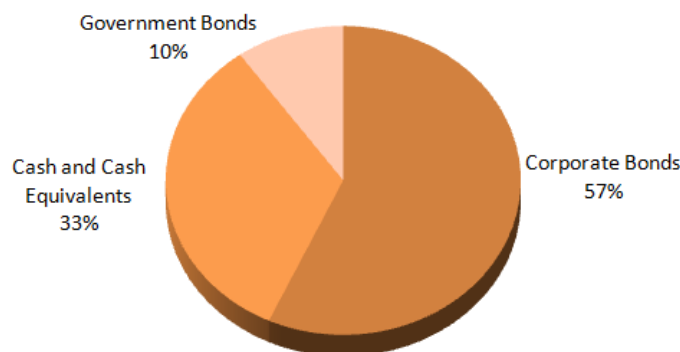
**Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 0.4643%)

***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

| Fund Performance Vs. Benchmark (%) | | | | | | | | Top Ten Holdings (%) | | | |
|------------------------------------|--|----------------------|------|-------|-------|-------------------|------|------------------------|--------------------------------|-------------------------|-------|
| Period | | Cumulative Return | | | | Annualized Return | | TRAVPH 6.900 11/03/17 | | | |
| | | 1mos | 3mos | 6mos | 1yr | 3yrs | 5yrs | | | | |
| Fund | | 0.07 | 2.12 | -1.37 | 0.91 | 8.41 | 2.73 | 3.40 | ANZ BANK | 14.96 | |
| Benchmark* | | 0.20 | 2.55 | -0.62 | 4.59 | 17.20 | 5.43 | 5.13 | UNIONBANK OF THE PHILIPPINES | 13.75 | |
| Period | | Calendar Year Return | | | | | | VLLPM 6.750 10/04/2018 | | | |
| | | YTD | 2011 | 2012 | 2013 | 2014 | 2015 | | | 2016 | |
| Fund | | 2.12 | 6.23 | 10.19 | -0.82 | 3.80 | 3.51 | 0.50 | AGIPM 6.500 08/18/2017 | 12.19 | |
| Benchmark* | | 2.55 | 5.54 | 12.73 | -2.39 | 8.86 | 2.12 | 5.59 | ROP 24NEW USD 4.200 01/21/2024 | 11.35 | |
| | | | | | | | | | | SMPM 5.500 10/13/2017 | 9.88 |
| | | | | | | | | | | SMPM 4.250 10/17/2019 | 9.88 |
| | | | | | | | | | | PHILIPPINE SAVINGS BANK | 6.18 |
| | | | | | | | | | | RCBPM 4.250 01/22/2020 | 5.02 |
| | | | | | | | | | | PHILIPPINE SAVINGS BANK | 4.87 |
| | | | | | | | | | | RCBPM 4.250 01/22/2020 | 4.87 |
| | | | | | | | | | | Total | 91.87 |

*HSBC USD Bond Index (until April 2016)

CITI Asian Broad Bond Index (May 2016 – present)

PORTFOLIO COMPOSITION

OTHER DISCLOSURES
RELATED PARTY TRANSACTIONS

The fund has time deposits with UnionBank of the Philippines amounting to USD 1.00 Mn. This investment outlet was approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

The Federal Reserve unanimously voted to increase the federal funds rate as expected to a range within 0.75-1.0% in March 2017. With FOMC minutes indicating a less aggressive tone in normalizing interest rates, UST yields had a relief rally coming off from YTD highs of 2.6%. FOMC members maintained the three rate hike guidance and hinted a gradual tone of raising rates which failed to signal a faster pace of future rate moves.

Market was relieved to find out tightening would be more moderate than expected which caused ROP prices to recover from losses earlier for the month of March. Prices were 1.5 pts higher to end the month especially for the longer tenors. Relief rally was further supported as market players price in delays in passage of US administration reflation policies.