



**UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP**  
**UNIONBANK PESO BALANCED PORTFOLIO**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
As of September 30, 2015

<b>FUND FACTS</b>			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 122.75486167
Launch Date:	February 15, 2011	Total Fund NAV:	Php 237,040,258.36
Minimum Investment:	Php 100,000	Dealing Day:	Up to 12 noon, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

<b>FEES*</b>			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.002%	Audit Fees: 0.001%	Other Fees: 0.003%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan &amp; Araullo</i>	

\*As a percentage of the total market value of the fund for the month valued at Php 237.51 Mn

**INVESTMENT OBJECTIVE AND STRATEGY**

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
  - Are individuals of legal age and corporations with a medium to long-term investment horizon
  - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

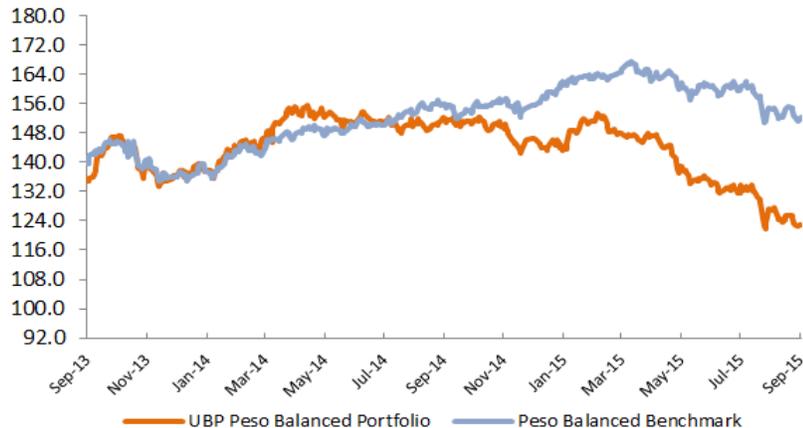
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> <li>❖ <b>THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)</b></li> <li>❖ <b>RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY</b></li> <li>❖ <b>WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT</b></li> <li>❖ <b>THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE</b></li> </ul>
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For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

**FUND PERFORMANCE AND STATISTICS AS OF SEPTEMBER 30, 2015**

(Purely for reference purposes and is not a guarantee of future results)

**NAVPu Graph**
**Net Asset Value per Unit**

**NAVPu over the past 12 months**

<b>Highest</b>	153.2522655
<b>Lowest</b>	121.7813185

**Statistics**

<b>Weighted Ave. Duration</b>	0.669
<b>Volatility, Past 1 Year*</b>	17.56%
<b>Shape Ratio**</b>	-1.19
<b>Information Ratio***</b>	-0.07

\*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

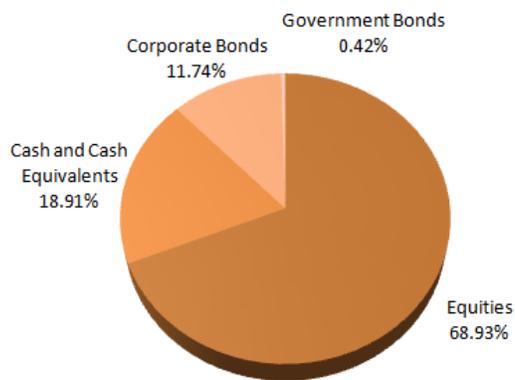
\*\*Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.3794%)

\*\*\*Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

**Fund Performance Vs. Benchmark (%)**

Period	YTD	Cumulative Return					Annualized Return		Top Ten Holdings (%)	
		1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	-16.27	-3.60	-8.33	-16.94	-19.44	2.30	0.76	--	FLIPM 5.3567 08/20/2022	11.53
Benchmark*	-4.50	-2.81	-8.64	-12.87	-5.16	28.38	8.68	--	Development Bank of the Phils.	9.22
									Universal Robina Corp.	7.46
									First Gen Corp.	6.63
									Petron Corp.	5.83
									Megaworld Corp.	5.18
									MBTC	5.04
									Puregold Price Club Inc.	4.97
									Semirara Mining Corp.	4.77
									Energy Development Corp.	4.47
									<b>Total</b>	<b>65.10</b>

\*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index

**Portfolio Composition**

**OTHER DISCLOSURES**
**RELATED PARTY TRANSACTIONS**

The fund has no outstanding investment in the issuances of companies related to UnionBank of the Philippines.

**OUTLOOK AND STRATEGY**

**Equity.** The Philippine Stock Exchange Index fell below the 7,000 level by the end of September as we saw it close 2% lower compared to the previous month at 6,893. Outflows continued as the market braced for news regarding China's slowdown as well as the potential rate hike by the Fed. The biggest story in the local scene involved the declaration of presidential candidates as the Philippines prepares for the elections next year. This is still viewed as a potential catalyst for spending and hence corporate earnings growth for the latter months of 2015. Our strategy remains focused on staying nimble and picking up liquid names on market dips.

**Fixed Income.** Bangko Sentral ng Pilipinas maintained its overnight borrowing rate at 4% this September. The decision was widely expected as the central bank sees inflation risks remained within its expectations over the policy horizon. Philippines annual inflation rate eased to 0.6 percent in August of 2015 from 0.8 percent in July and below market consensus. BTR also released its 4Q borrowing schedule for three tenors (3yr, 5yr and 5yr). With the Fed hike expectations pushed back to December and possibly even next year, the local bond market took its cue and initially took a relief rally as yields inched down 5- 10bps across liquid tenors. However, players were quick to erase the gains as market sentiment post FOMC remained defensive. Market mostly remained unchanged as yields traded sideways.