



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of November 27, 2015

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 126.21232800
Launch Date:	February 15, 2011	Total Fund NAV:	Php 239,029,750.04
Minimum Investment:	Php 100,000	Dealing Day:	Up to 12 noon, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.001%	Audit Fees: 0.001%	Other Fees: 0.003%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan & Araullo</i>	

*As a percentage of the total market value of the fund for the month valued at Php 239.94 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

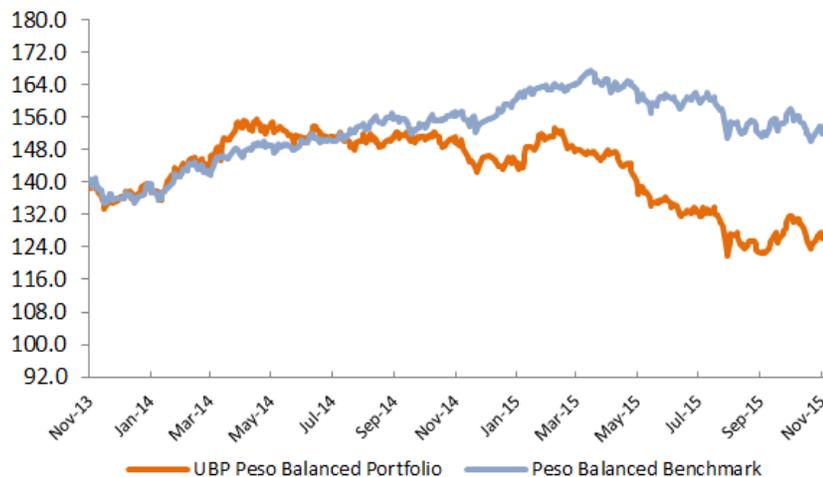
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> ❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) ❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY ❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT ❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF NOVEMBER 27, 2015

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit

NAVPU over the past 12 months

Highest	153.2522655
Lowest	121.7813185

Statistics

Weighted Ave. Duration	0.8381
Volatility, Past 1 Year*	17.19%
Shape Ratio**	-1.01
Information Ratio***	-0.02

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

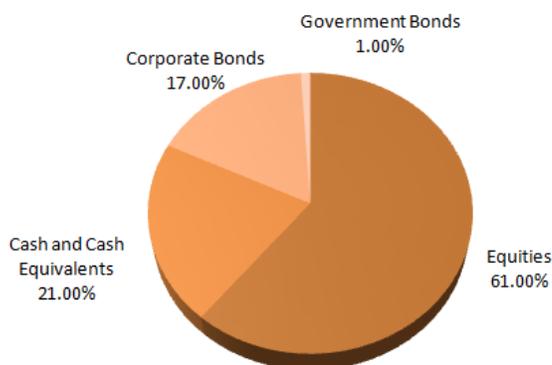
**Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.600%)

***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)

Period	YTD	Cumulative Return					Annualized Return		Top Ten Holdings (%)	
		1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	-13.91	-2.93	-0.89	-9.12	-15.64	-0.72	-0.24	--	CITIBANK	13.42
Benchmark*	-4.08	-2.85	-2.37	-8.42	-4.90	22.37	6.96	--	FLIPM 5.3567 08/20/2022	11.45
									UNIVERSAL ROBINA CORP	7.36
									FIRST GEN CORP	5.98
									PUREGOLD PRICE CLUB INC	5.47
									PETRON CORP	5.42
									ENERGY DEVELOPMENT CORP	4.99
									MEGAWORLD CORP	4.76
									SEMIRARA MINING	4.72
									BSP	4.36
									Total	67.93

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index

Portfolio Composition

OTHER DISCLOSURES
RELATED PARTY TRANSACTIONS

The fund has bond investments with Aboitiz Equity Ventures and time deposits with City Savings Bank amounting to Php 10.13 Mn and Php 773,479.80 respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. PSEi fell 2.9% month on month reversing October's recovery. The primary reasons for the dip was another disappointing corporate earnings results season, lower than consensus GDP and an artificial drop caused by the MSCI rebalancing. Corporate earnings grew by 1.25% for the third quarter which is behind market expectations of 3 to 4% EPS growth for the year. GDP data came in at 6%, which, while an improvement from the previous quarter still came behind projections of 6.3% growth. Foreign outflows saw an acceleration as well although the outflows can be linked more towards the rebalancing of MSCI rather than a generally bad sentiment to the Philippine market. In terms of overall equity outlook, we expect a recovery for the last month of 2015 due to window dressing activities. We see the index continuing to trade the 6800 to 7200 levels until the year-end.

Fixed Income. Philippines central bank remained its overnight borrowing rate unchanged at 4 percent for the ninth consecutive time on November 12th, as widely expected. Philippines annual inflation rate was at 0.4 percent in October of 2015, the same pace as in the previous month and below market expectations. The Philippines economy grew an annual 6.0 percent in the September quarter of 2015, accelerating from an upwardly revised 5.8 percent expansion in the previous three months but weaker than market consensus. A faster increase in household and government spending and exports offset a slowdown in investment. The local bond market continued to take a break from trading as volume remained thin. The street was very quiet as players remained sidelined and were very watchful of their marks due to the month-end. We can expect more of sideways trading from the local bond market. We expect market activity to pick up come December as we approach the Fed's decision on policy rates. We also continue to look abroad at economic data for better guidance.