



**UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP**  
**UNIONBANK PESO BALANCED PORTFOLIO**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
 As of December 29, 2015

<b>FUND FACTS</b>			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 123.95914652
Launch Date:	February 15, 2011	Total Fund NAV:	Php 234,514,598.79
Minimum Investment:	Php 100,000	Dealing Day:	Up to 12 noon, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

<b>FEES*</b>			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.001%	Audit Fees: 0.001%	Other Fees: 0.003%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan &amp; Araullo</i>	

\*As a percentage of the total market value of the fund for the month valued at Php 234.95 Mn

**INVESTMENT OBJECTIVE AND STRATEGY**

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
  - Are individuals of legal age and corporations with a medium to long-term investment horizon
  - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

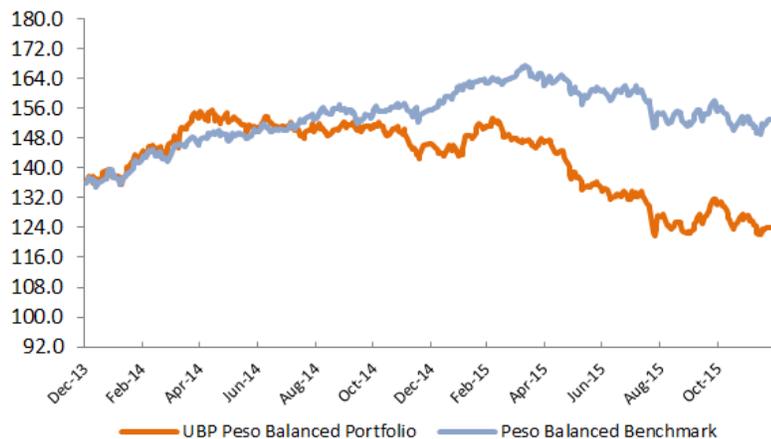
<ul style="list-style-type: none"> <li>❖ <b>THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)</b></li> <li>❖ <b>RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY</b></li> <li>❖ <b>WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT</b></li> <li>❖ <b>THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE</b></li> </ul>
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For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

**FUND PERFORMANCE AND STATISTICS AS OF DECEMBER 29, 2015**

(Purely for reference purposes and is not a guarantee of future results)

**Net Asset Value per Unit**



**NAVPU over the past 12 months**

<b>Highest</b>	153.2522655
<b>Lowest</b>	121.7813185

**Statistics**

<b>Weighted Ave. Duration</b>	0.8291
<b>Volatility, Past 1 Year*</b>	16.99%
<b>Shape Ratio**</b>	-1.02
<b>Information Ratio***</b>	-0.24

\*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

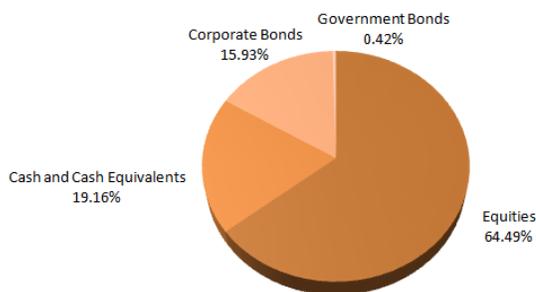
\*\*Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.940%)

\*\*\*Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)							Top Ten Holdings (%)			
Period	Cumulative Return					Annualized Return		Holder	Weight (%)	
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs			
Fund	-1.79	0.98	-7.43	-15.45	-4.94	-1.67	--	CITIBANK	11.66	
Benchmark*	0.36	0.81	-7.90	-3.73	19.27	6.05	--	FLIPM 5.3567 08/20/2022	11.60	
Calendar Year Return										
Period	YTD	2011	2012	2013	2014	2015				
Fund	-15.45	--	21.29	4.67	7.43	-15.45	URC			
Benchmark*	-3.73	--	19.10	2.26	12.95	-1.26	FGEN			
							PGOLD			5.68
							PCOR			5.23
							EDC			5.14
							SCC			4.88
							ALI			4.60
							AEVPM 4.4722 11/06/2020			4.33
							<b>Total</b>			<b>65.89</b>

\*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index

**Portfolio Composition**



**OTHER DISCLOSURES**

**RELATED PARTY TRANSACTIONS**

The fund has bond investments with Aboitiz Equity Ventures, time deposits with City Savings Bank and equity investments with Aboitiz Power amounting to Php 10.05 Mn, Php 774,827.61 and Php 3.96 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

**OUTLOOK AND STRATEGY**

**Equity.** 2015 ended on a low note for the Philippine Stock Exchange as the index posted its first annual decline since the start of the bull run in 2009. The PSEi dropped as low as 6,610 mid-month before approaching the 7,000 level when the Fed finally hiked interest rates for the first time since 2006. However, the market could not hold onto this level and ended - 3.85% YoY. The local market outperformed regional peers but net foreign outflows continued with China continuously losing steam. Our strategy remains focused on staying nimble and slowly accumulating liquid names with growth or value potential on market dips.

**Fixed Income.** The differences in Central Bank decisions will play a big part in the differences in valuations across the markets and different asset classes this coming 2016 as seen with the yield divergence among the US FED, the ECB, and the BOJ. There is still a lot of uncertainty despite the 25 basis point rate hike of the US FED. The pace and the number of future rate hikes remain uncertain. The IMF sees global growth to be weaker this 2016 at 3.1% as compared to 3.4% the previous year. Global trade and global productivity is seen to be weak this 2016; however global inflation will be muted due to low commodity prices and minimal wage pressure. Emerging market bonds are seen to underperform as slowing growth in China and deteriorating global trade drag prices. On the local front, our view is that Philippine growth will remain above the 10 year average of 5.4% with private consumption, exports and investments providing the necessary supports.