



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
As of February 29, 2016

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 119.56177367
Launch Date:	February 15, 2011	Total Fund NAV:	Php 223,420,582.91
Minimum Investment:	Php 100,000	Dealing Day:	Up to 12 noon, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees: 0.124%	Custodianship Fees: 0.001%	Audit Fees: 0.001%	Other Fees: 0.004%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan & Arullo</i>	

*As a percentage of the net fund value for the month valued at Php 223.42 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

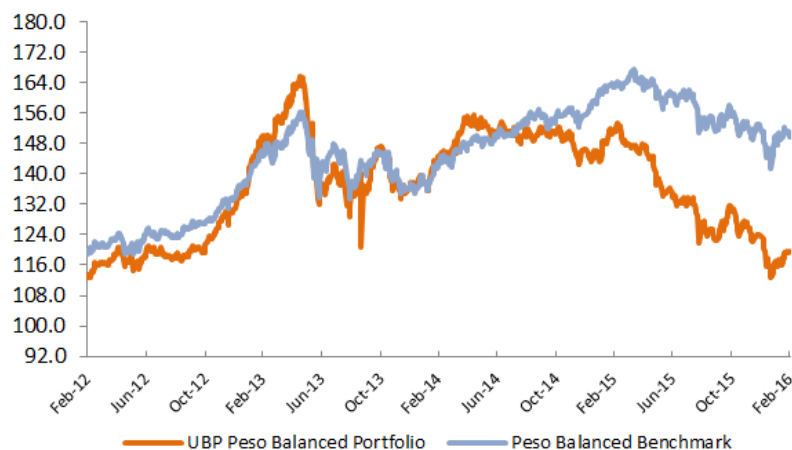
<ul style="list-style-type: none"> ❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) ❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY ❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT ❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF FEBRUARY 29, 2016

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit



NAVPU over the past 12 months

Highest	153.2522655
Lowest	112.6412657

Statistics

Weighted Ave. Duration	1.1809
Volatility, Past 1 Year*	16.94%
Shape Ratio**	-1.34
Information Ratio***	0.21

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

**Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.7033%)

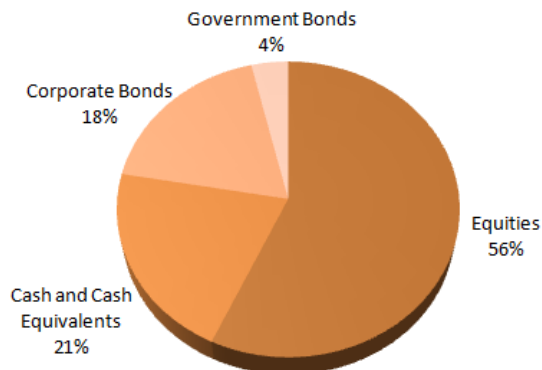
***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%) | **Top Ten Holdings (%)**

Fund Performance Vs. Benchmark (%)							Top Ten Holdings (%)			
Period		Cumulative Return					Annualized Return		Top Ten Holdings (%)	Value
		1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund		2.46	-5.27	-6.11	-20.93	-20.39	-7.32	3.63	FLIPM 5.3567 08/20/2022	12.41
Benchmark*		-0.24	-3.56	-5.85	-13.36	-0.55	-0.18	11.85	CITIBANK Deposits	10.33
Period		YTD	2011	2012	2013	2014	2015	Calendar Year Return		
Fund		-3.55	--	21.29	4.67	7.43	-15.45	Universal Robina Corp.		5.15
Benchmark*		-3.91	--	19.10	2.26	12.95	-1.26	Puregold Price Club, Inc.		5.02
								ANZ BANK Deposits		4.73
								Semirara Mining and Power Corp.		4.57
								AEVPM 4.4722 11/06/2020		4.52
								Energy Development Corp.		4.02

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index

Portfolio Composition



OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS

The fund has bond investments with Aboitiz Equity Ventures and equity investments with Aboitiz Power amounting to Php 10.10 Mn and Php 3.87 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. February continued the drop of the market as the index ended at 6,671, 0.25% lower. 2016 has seen big swings with various factors coming into play, both foreign and domestic. The downside risks caused by China's underwhelming numbers, concerns on the Fed's movements and domestic election issues are being met with general liquidity that has caused some foreign flows to come back in just to be invested. Local institutions are generally overweight on cash which could lead to a strong support if ever the market shows weakness. Given the lack of strong catalysts, volatility may persist in the local market until the elections occur or more clarity is seen in global markets with most gains and losses being flow driven in the near term. Our strategy remains focused on staying nimble by being overweight on cash and concentrating on more liquid names.

Fixed Income. BTR successfully re issued FXTN 05-73 for P25B which was 2 times oversubscribed. Market tender was P56.002B that reached a high of 3.725% and a low of 3.5%. The auction averaged 3.647%. The Central bank kept its policy rate unchanged as widely expected citing manageable inflation and robust growth conditions continue to support monetary policy settings. With Inflation declining to 1.3% YoY in January

from 1.5% in December, inflation expectations remain within BSP's target range. After an unexpected dovish tone from the Fed and a manageable local inflationary environment, PhP-denominated bond yields held a rally in February as the market sought after yield. The yield curve initially bull steepened as short-dated tenors pushed yields downwards especially after the unexpected BOJ's adoption of negative discount rate. Long ends followed after minutes of the meeting from the FED hinted a delay in the much anticipated hike in policy rates. Five years reached 3.5% while the 10 year and the 15 year reached lows of 3.7% and 4.08% respectively.