



**UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP**  
**UNIONBANK PESO BALANCED PORTFOLIO**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
 As of December 29, 2016

<b>FUND FACTS</b>			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 121.799136
Launch Date:	February 15, 2011	Total Fund NAV:	Php 206,072,911.06
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

<b>FEES*</b>			
Trust Fees: 0.129%	Custodianship Fees: 0.001%	Audit Fees: 0.001%	Other Fees: 0.003%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan &amp; Arullo</i>	

\*As a percentage of the net fund value for the month valued at Php 206.07 Mn

**INVESTMENT OBJECTIVE AND STRATEGY**

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
  - Are individuals of legal age and corporations with a medium to long-term investment horizon
  - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

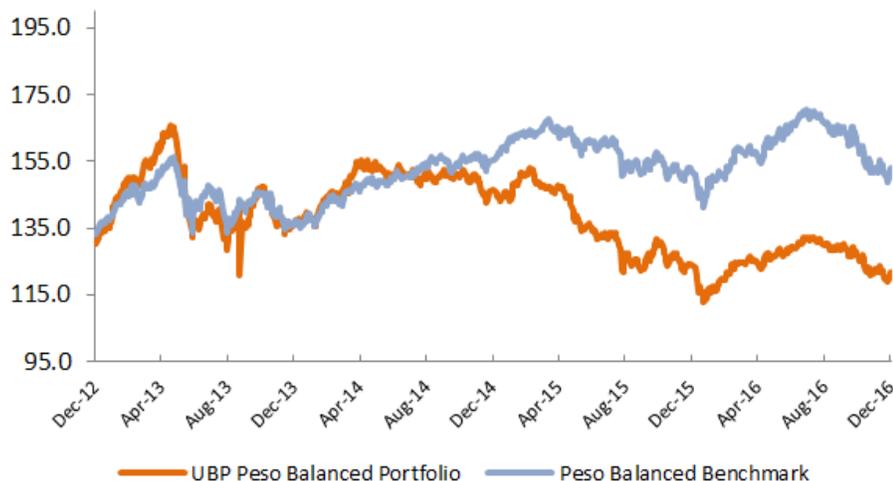
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> <li>❖ <b>THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)</b></li> <li>❖ <b>RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY</b></li> <li>❖ <b>WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT</b></li> <li>❖ <b>THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE</b></li> </ul>
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For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

**FUND PERFORMANCE AND STATISTICS AS OF DECEMBER 29, 2016**

(Purely for reference purposes and is not a guarantee of future results)

**Net Asset Value per Unit**

**NAVPU over the past 12 months**

<b>Highest</b>	132.557161
<b>Lowest</b>	112.641266

**Statistics**

<b>Weighted Ave. Duration</b>	1.6963
<b>Volatility, Past 1 Year*</b>	10.30%
<b>Shape Ratio**</b>	-0.35
<b>Information Ratio***</b>	-0.06

\*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

\*\*Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.8968%)

\*\*\*Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

**Fund Performance Vs. Benchmark (%)**

Period	Cumulative Return					Annualized Return	
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs
Fund	0.09	-5.41	-5.95	-1.74	-10.75	-3.72	2.53
Benchmark*	0.70	-5.85	-6.56	0.65	11.86	3.79	6.18

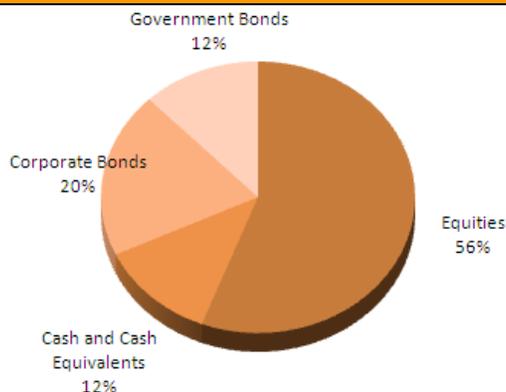
Period	YTD	Calendar Year Return					
		2011	2012	2013	2014	2015	2016
Fund	-1.74	--	21.29	4.67	7.43	-15.45	-1.74
Benchmark*	0.65	--	19.10	2.26	12.95	-1.26	0.65

\*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016)

50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)

**Top Ten Holdings (%)**

FLIPM 5.3567 08/20/2022	13.40
BANGKO SENTRAL NG PILIPINAS	7.34
FXTN 20-17 8.000 07/19/2031	7.05
FXTN 10-54 6.375 01/19/2022	5.16
AEVPM 4.4722 11/06/2020	4.89
Ayala Land, Inc.	4.55
CITY SAVINGS BANK	4.41
SM Investments Corporation	4.24
Ayala Corporation	3.87
First Gen Corporation	3.43
<b>Total</b>	<b>58.33</b>

**Portfolio Composition**

**OTHER DISCLOSURES**
**RELATED PARTY TRANSACTIONS**

The fund has bond investments with Aboitiz Equity Ventures, equity investments with Aboitiz Power and time deposits with City Savings Bank amounting to Php 10.17 Mn, Php 3.34 Mn and Php 9.16 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

**OUTLOOK AND STRATEGY**

**Equity.** For the first time since June, the market moved up MoM as it gained 0.88%, ending the roller coaster of a year on a slightly happier note. The year was marked with key events locally and globally with the rise of now President Duterte, President-elect Trump of the US, the much awaited rate hike, and the surprising Brexit. All these events occurred amidst a volatile market, most likely caused by said factors, which created a difficult trading environment for local equities. Investors of the PSEi saw yet another month of net foreign outflows, capping off the year with anemic trading volumes.

As fund managers look to 2017, the biggest catalysts we should be observant of 1) listed corporations' ability to meet or beat targets and 2) the capability of our local government and that of the US to either execute stated plans or to make certain policies clearer. The local

market has lost its premium versus the 5 year average P/E and may be range bound without new catalysts. We have rotated our holdings and plan to remain nimble with the ability to deploy into or take profit on liquid names.

**Fixed Income.** BTR announced 1st quarter borrowing 2017 schedule with increased borrowing. Treasury bills planned offer increased Php 30B to Php 90B against the 1st quarter of 2016 while treasury bonds increased Php 15B to Php 90B against the same period. Php 30B will be issued every month with only 3yr and 5 yr tenors for the treasury bonds.

Inflation for December 2016 came in line with market expectations at 2.6% which is still within BSP's forecast of 2.2% to 3%. The moderate rise in inflation for December eased concerns on a steeper rise that may spur our central bank to action as projected by some analysts.

The peso bond market rallied after BTR's announcement of the 1st quarter borrowing schedule. Though bigger in terms of scheduled borrowing volume, the tenor of the bonds for auction was limited to 3 years and 5 years. Peso bond rally was sparked by FXTN 10-60 (8.67yrs) with yields going down to as much as 50 bps which later on spilled over to the rest of the curve. Lower US benchmark yields combined with high local liquidity and moderately rising inflation enticed the market to take on local credit as we start the year.