



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of April 27, 2017

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 127.851816
Launch Date:	February 15, 2011	Total Fund NAV:	Php 202,411,971.60
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher
FEES*			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.002%	Audit Fees: 0.001%	Other Fees: 0.003%
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan & Arullo</i>	

*As a percentage of total market value of the fund for the month valued at Php 205.62 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

- ❖ **THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)**
- ❖ **RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY**
- ❖ **WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT**
- ❖ **THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE**

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF APRIL 27, 2017

(Purely for reference purposes and is not a guarantee of future results)

NAVPU over the past 12 months

Highest	132.557161
Lowest	118.822025

Statistics

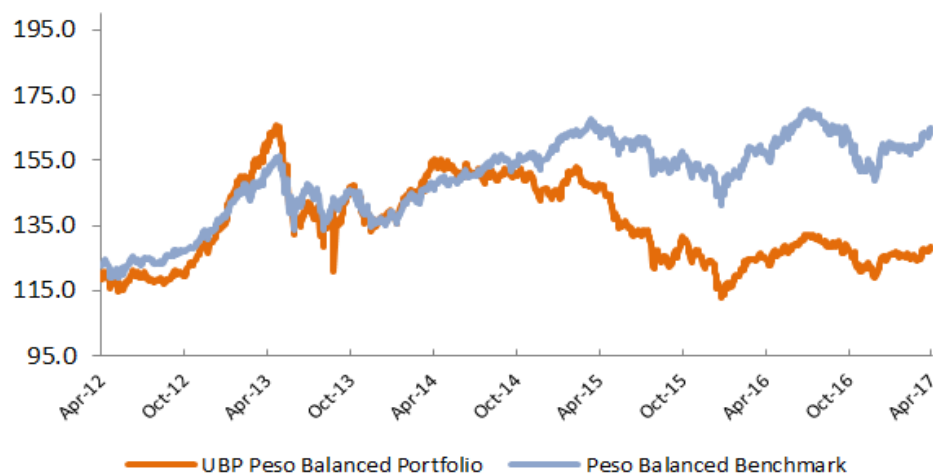
Weighted Ave. Duration	1.2387
Volatility, Past 1 Year*	8.55%
Shape Ratio**	0.08
Information Ratio***	-0.31

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

**Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.9520%)

***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Net Asset Value per Unit



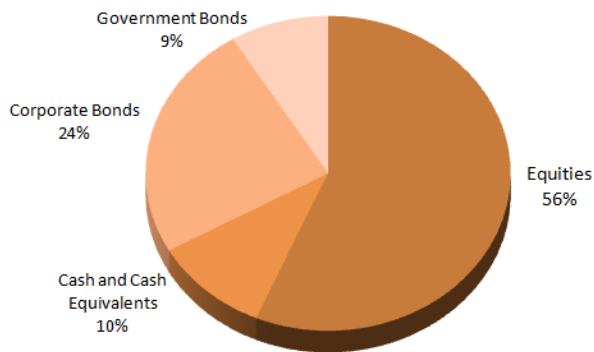
Fund Performance Vs. Benchmark (%) and **Top Ten Holdings (%)**

Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)		
		Cumulative Return				Annualized Return				
Period		1mos	3mos	6mos	1yr	3yrs	5yrs			
Fund		2.67	1.45	0.75	2.77	-17.65	1.48	FLIPM 5.3567 08/20/2022	13.05	
Benchmark*		2.42	2.79	1.61	4.13	10.68	5.52	ING BANK Deposits	5.20	
Period		YTD	2011	2012	2013	2014	2015	2016		
Fund		4.97	--	21.29	4.67	7.43	-15.45	-1.74	Ayala Land Inc.	5.10
Benchmark*		6.29	--	19.10	2.26	12.95	-1.26	0.65	SM Investments Corp	5.03
Period		YTD	2011	2012	2013	2014	2015	2016		
Fund		4.97	--	21.29	4.67	7.43	-15.45	-1.74	AEVPM 4.4722 11/06/2020	4.90
Benchmark*		6.29	--	19.10	2.26	12.95	-1.26	0.65	FXTN 07-58 3.500 04/21/2023	4.63
									PCORPM 7.00 11/10/2017	4.50
									FXTN 05-74 4.000 01/26/2022	4.11
									Banco De Oro	3.50
									CITY SAVINGS BANK Deposits	3.29
									Total	53.30

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016)

50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)

PORTFOLIO COMPOSITION



OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS

The fund has bond investments with Aboitiz Equity Ventures; equity investments with Aboitiz Equity Ventures and Aboitiz Power; and time deposits with City Savings Bank and UnionBank of the Philippines amounting to Php 10.02 Mn, Php 783,360, Php 3.40 Mn, Php 6.73 Mn and Php 3.39 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. The local index spiked 4.8% for the month, ending at 7,661 with foreign net inflows coming back into the market. Bargain hunting may be cited as a possible reason for this as well as potential optimism on the passage of the tax reform. Earnings growth for 2016 was an increase 14% driven by the gaming sector coming off large losses in the previous year. Continued foreign inflow should buoy the market but the steepness of this may be unwarranted if either Q1 disappoints or there are any setbacks on the passage of the reforms and delays on the infrastructure roll out.

Earnings reports are trickling in for Q1 but few have been remarkable so far. Investors are still closely watching the progress of the government's tax reform package. We are relatively close to being fully invested but we plan to remain nimble with the ability to deploy into or take profit on liquid names.

Fixed Income. The Bureau of Treasury closed the offer period for the new 3-year RTB earlier than initially announced. The offer was capped at PHP 175 billion as demand from investors was well-received. On the other hand, demand for the newly issued 7 year FXTN (07-59) was timid. The 7 year was allocated PHP 6B out of the PHP 15B that was offered and the coupon was awarded at 4.5%.

Meanwhile, BSP kept its policy tools unchanged as expected. The interest rate corridor (IRC) was also kept unchanged at 2.50%, 3.00%, and 3.50%. March inflation of 3.4% was slightly higher than February's 3.3% and is still within BSP March inflation forecast of 3% to 3.8%. BSP's inflation expectations remain to average at 3.3% in 2018 and 3.4% for 2017.

In contrast to movements in US bond market space, Yields were higher in the local bond market driven by persistent inflationary pressures and a tighter environment for the month of April. Liquidity was tight due to the settlement of the successful RTB issuance and the income tax season as evidenced by undersubscribed 28- day TDF auctions. Most market players unwound positions from the belly to the long end part of the curve in exchange for Treasury Bills and the short end. We continue to see demand for Treasury Bills and the newly issued RTB 03-08 as investors remain cautious and defensive in the near term.