



**UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP**  
**UNIONBANK PESO BALANCED PORTFOLIO**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
As of June 30, 2017

<b>FUND FACTS</b>			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 130.592125
Launch Date:	February 15, 2011	Total Fund NAV:	Php 206,699,436.27
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

<b>FEES*</b>				
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.002%	Audit Fees: 0.002%	Other Fees: 0.003%	
<i>UnionBank of the Philippines</i>	<i>HSBC, Ltd. Philippines</i>	<i>Punongbayan &amp; Arullo</i>		

\*As a percentage of total market value of the fund for the month valued at Php 206.70 Mn

**INVESTMENT OBJECTIVE AND STRATEGY**

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
  - Are individuals of legal age and corporations with a medium to long-term investment horizon
  - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> <li>❖ <b>THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)</b></li> <li>❖ <b>RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY</b></li> <li>❖ <b>WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT</b></li> <li>❖ <b>THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE</b></li> </ul>
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For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

**FUND PERFORMANCE AND STATISTICS AS OF JUNE 30, 2017**

(Purely for reference purposes and is not a guarantee of future results)

**NAVPu over the past 12 months**

<b>Highest</b>	132.557161
<b>Lowest</b>	118.822025

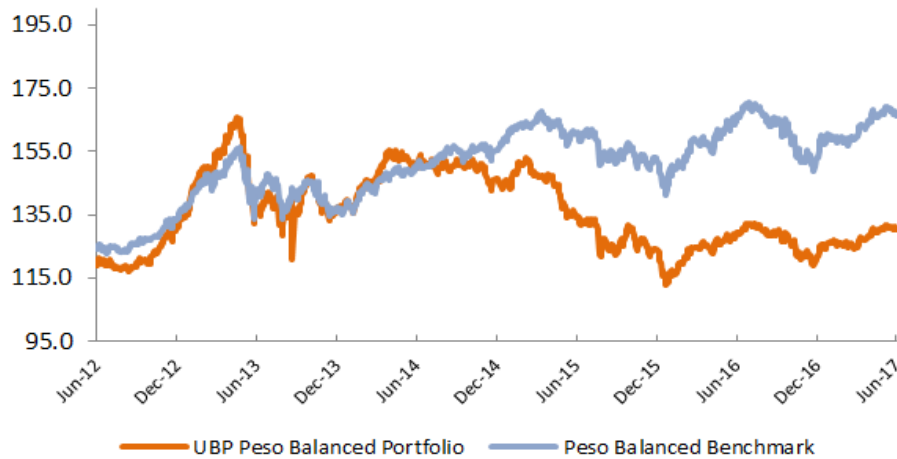
**Statistics**

<b>Weighted Ave. Duration</b>	1.1603
<b>Volatility, Past 1 Year*</b>	8.08%
<b>Shape Ratio**</b>	-0.09
<b>Information Ratio***</b>	0.01

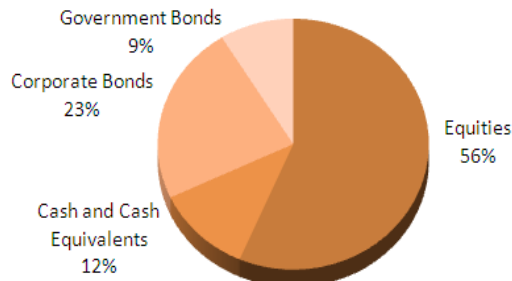
\*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

\*\*Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.7337%)

\*\*\*Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

**Net Asset Value per Unit**


Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)	
Period	Cumulative Return					Annualized Return		Fund	Yield
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	0.31	4.87	7.22	0.83	-13.32	-4.65	1.89	FLIPM 5.3567 08/20/2022	12.86
Benchmark*	0.17	4.17	8.13	0.66	10.89	3.49	5.74	SM Investments Corp.	5.66
Calendar Year Return								ING BANK	5.35
Period	YTD	2011	2012	2013	2014	2015	2016	Ayala Land Inc.	4.96
Fund	7.22	--	21.29	4.67	7.43	-15.45	-1.74	AEVPM 4.4722 11/06/2020	4.87
Benchmark*	8.13	--	19.10	2.26	12.95	-1.26	0.65	FXTN 07-58 3.500 04/21/2023	4.68
*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016) 50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)								PCORPM 7.00 11/10/2017	4.43
								FXTN 05-74 4.000 01/26/2022	4.14
								BDO Unibank Inc	3.68
								CITY SAVINGS BANK	3.30
<b>PORTFOLIO COMPOSITION</b>								<b>Total</b>	<b>53.94</b>


**OTHER DISCLOSURES**
**RELATED PARTY TRANSACTIONS**

The fund has bond investments with Aboitiz Equity Ventures; equity investments with Aboitiz Equity Ventures and Aboitiz Power; and time deposits with City Savings Bank and UnionBank of the Philippines amounting to Php 9.98 Mn, Php 970,912.50, Php 3.11 Mn, Php 6.75 Mn and Php 3.90 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

**OUTLOOK AND STRATEGY**

**Equity.** The rise over previous three months for the index has slowed down with the market coming off flat for the month of June. Foreigners continued to buy with a YTD figure now at US\$406 Mn inflow, a large portion of which was fueled by the placement of Meralco and the balance potentially being driven by the FTSE rebalancing. The various funds seem to be waiting for a direction with 2Q earnings coming out in a few weeks and flows continuing to drive the market.

We continue to monitor this development and have been rebalancing our portfolios to reflect our view on the situation. We are relatively close to being fully invested but we plan to remain nimble with the ability to deploy into or take profit on liquid names.

**Fixed Income.** Philippine CPI printed at 3.1% in May of 2017, following a 3.4 percent rise in April. This was below market expectations of 3.3% as food and transport rose at a slower pace.

Bangko Sentral ng Pilipinas kept its overnight borrowing rate at 3% in its June monetary board meeting as widely expected. The Monetary Board stated that the inflation environment continues to be manageable and kept its inflation forecasts for 2017-2019 unchanged at 3.0 percent  $\pm$  1 percentage point but said upside risks persist.

The local bond market continued to take its cue from external developments. Local yields saw a relief rally during the first half of the month with Yields from the belly and the long end dropping almost 20bps across the liquid benchmarks until until ECB and BOE surprised markets by perceived hawkish policy direction statements. Local Market was quick to react as local bond yields rose and erased gains. We remain defensive and cautious preferring the short dated tenors for now.