



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of September 30, 2017

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 134.948396
Launch Date:	February 15, 2011	Total Fund NAV:	Php 202,146,276.92
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.001%	Audit Fees: 0.001%	
UnionBank of the Philippines	HSBC, Ltd. Philippines	Punongbayan & Arullo	

*As a percentage of total market value of the fund for the month valued at Php 203.13 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

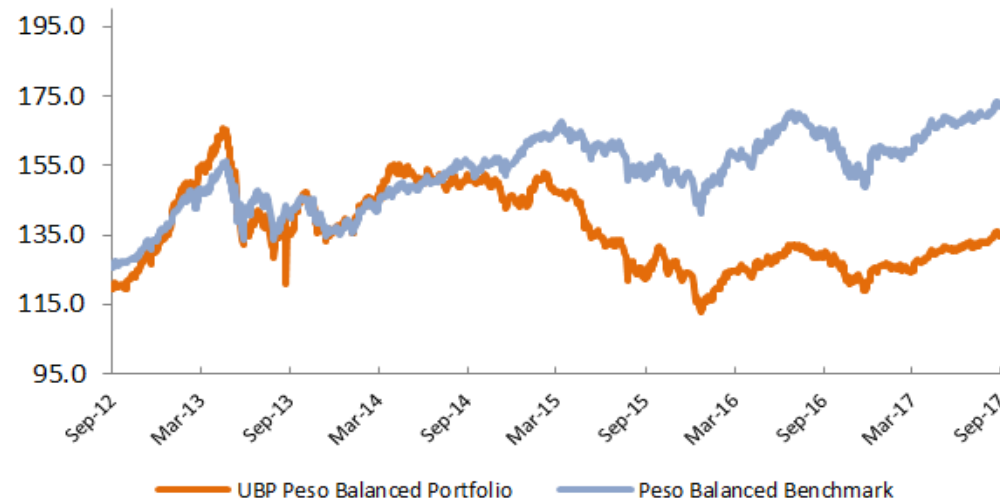
<ul style="list-style-type: none"> ❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) ❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY ❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT ❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF SEPTEMBER 30, 2017

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit



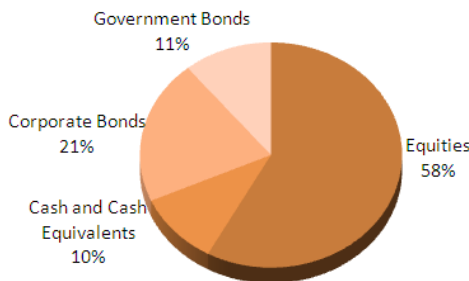
NAVPu over the past 12 months	
Highest	136.173870
Lowest	118.822025
Statistics	
Weighted Ave. Duration	1.2097
Volatility, Past 1 Year*	7.84%
Sharpe Ratio**	0.41
Information Ratio***	-0.12

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.
 **Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.6086 %)
 ***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)	
Period	Cumulative Return					Annualized Return		Fund	Yield
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	1.58	3.34	8.37	4.80	-11.43	-3.97	2.38	FLIPM 5.3567 08/20/2022	6.86
Benchmark*	1.48	2.51	6.84	4.08	9.72	3.13	5.88	SM Investments Corp	5.90
Calendar Year Return								CITY SAVINGS BANK	5.32
Period	YTD	2011	2012	2013	2014	2015	2016	AEVPM 4.4722 11/06/2020	5.02
Fund	10.80	--	21.29	4.67	7.43	-15.45	-1.74	Ayala Land Inc	4.92
Benchmark*	10.96	--	19.10	2.26	12.95	-1.26	0.65	FXTN 07-58 3.500 04/21/2023	4.80

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016)
 50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)

PORTFOLIO COMPOSITION



BDO Unibank Inc	3.95
VLLPM 5.7512 08/08/2024	3.32
Total	48.59

OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS

The fund has bond investments with Aboitiz Equity Ventures; equity investments with Aboitiz Equity Ventures and Aboitiz Power; and time deposits with City Savings Bank amounting to Php 10.10 Mn, Php 3.24 Mn, Php 3.43 Mn, and Php 10.70 Mn respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. We saw the index rebound from August's weakness to close at 8,171, 2.7% higher M-o-M. Foreigners appeared to be net buyers for the month but this was bloated by the EDC tender, without which the market would have seen a net outflow. The rally was broad based as top gainers in the index being the laggard plays AGI, FGEN, and RLC while the large caps SM and AC also reflecting large gains.

The investor confidence may be attributed to optimism on the passage of the CTRP with the Senate Ways and Means Committee passed SB 1592, which aims to raise PhP 130bn in incremental revenue for the government. However, DoF has estimated that this version is significantly diluted versus their original proposal. With various facets being changed, we will need to closely monitor the concessions that are made during the bicameral conference to see which names will be most hit and to what extent.

We are close to being fully invested but we plan to remain nimble with the ability to deploy into or take profit on liquid names.

Fixed Income. Philippine September inflation printed at 3.4% vs. median estimates of 3.2%. Core inflation went up 3.3% yoy vs. 3.1% yoy with upward pressure that came from higher utilities prices and worse-than expected impact from typhoons. The central bank however is still optimistic about inflation environment will continue to be manageable over the policy horizon and the levels remain within expectations.

BTR was successful in their bond re issuance of FXTN 5-74 reaching almost 2x its scheduled 15B offer. Accepted yields averaged 3.979%.

Despite the upward pressure on yields due to developments abroad, the local bond market put liquidity to work which was shown through highly oversubscribed T-bill auctions. Economic data released showed M3 up by 15.4% yoy and bank lending net of RRP up by 20.4% yoy. Yields on the short end of the curve remained strong however yields on the belly and the long end of the curve saw mostly sellers. Real money users preferred t-bills and 3 years below as faster normalization of interest rates abroad are being priced in.