



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of October 31, 2017

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 136.159909
Launch Date:	February 15, 2011	Total Fund NAV:	Php 203,054,080.81
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.002%	Audit Fees: 0.002%	
UnionBank of the Philippines	HSBC, Ltd. Philippines	Punongbayan & Arullo	

*As a percentage of total market value of the fund for the month valued at Php 204.79 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

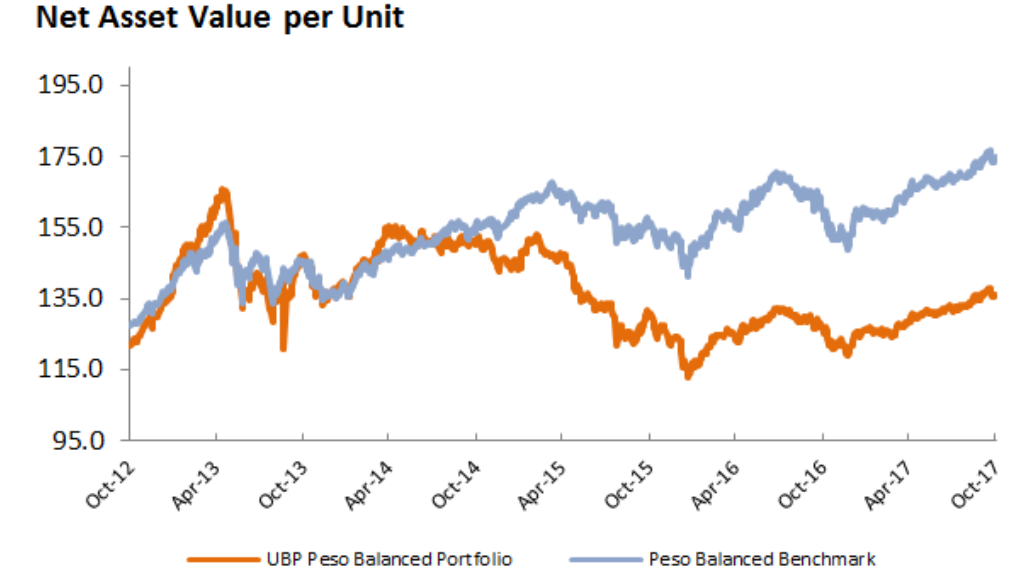
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> ❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) ❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY ❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT ❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF OCTOBER 31, 2017

(Purely for reference purposes and is not a guarantee of future results)



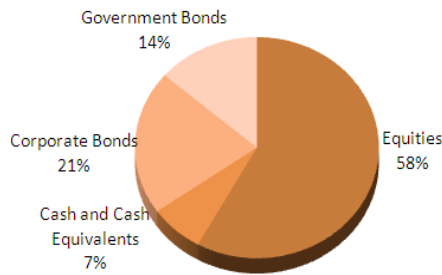
NAVPu over the past 12 months	
Highest	137.728894
Lowest	118.822025
Statistics	
Weighted Ave. Duration	1.3214
Volatility, Past 1 Year*	7.70%
Sharpe Ratio**	0.76
Information Ratio***	-0.21

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.
 **Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 1.4294 %)
 ***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)	
Period	Cumulative Return					Annualized Return			
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	0.90	2.82	6.50	7.29	-10.17	-3.51	2.30	FLIPM 5.3567 08/20/2022	6.60
Benchmark*	1.27	2.52	5.61	7.37	11.40	3.64	5.98	SM Investments Corp.	6.30
								AEVPM 4.4722 11/06/2020	4.96
Calendar Year Return								Ayala Land Inc	4.83
Period	YTD	2011	2012	2013	2014	2015	2016	FXTN 07-58 3.500 04/21/2023	4.67
Fund	11.79	--	21.29	4.67	7.43	-15.45	-1.74	PCORPM 7.00 11/10/2017	4.42
Benchmark*	12.45	--	19.10	2.26	12.95	-1.26	0.65	BDO Unibank, Inc.	4.01
								Metrobank and Trust Co.	3.44
								Ayala Corp.	3.32
								VLLPM 5.7512 08/08/2024	3.21
								Total	45.75

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016)
 50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)

PORTFOLIO COMPOSITION



OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS
 The fund has bond investments with Aboitiz Equity Ventures; equity investments with Aboitiz Equity Ventures and Aboitiz Power; and time deposits with City Savings Bank and Unionbank of the Philippines amounting to Php 10.11 Mn, Php 3.31 Mn, Php 3.40 Mn, Php 4.67 Mn, and Php 3.00 Mn, respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. October marked another gain for the local bourse with a 2.4% gain, closing the month at 8,365. Net foreign flows were slightly positive due to the cross of AC shares to a foreign buyer. Volumes were relatively light, especially after factoring in the large block transactions for the month. Index heavyweights continued their rally as Sy Family-owned SM, SMPH, and BDO factored into the strength of the index.

The end of the month marked the start of earnings season yet again but few remarkable results versus consensus forecasts were reported. Cement industry has once again disappointed with the country's infrastructure story yet to appear in their bottom lines. With a lack of clarity in this space, it may be more prudent to wait and see more construction projects begin before revisiting the sector.

We are close to being fully invested but we plan to remain nimble with the ability to deploy into or take profit on liquid names.

Fixed Income. Local inflation rose to 3.5% for the month of October. The CPI print was also a bit higher from the 3.4% last September on the back of higher food and transport costs as well as higher prices in utilities as seen in the uptick in electricity and fuel rates last month.

BTR increased the 4th quarter's remaining auction offer volumes to Php 20 Bn from Php 15 Bn along with an additional 4-year bond auction on Dec. 21. This brings total borrowing this quarter to Php 200 Bn from only Php 150 Bn previously.

Yields are higher by 20-25bps for the local bond market as new supply of debt was a cause of concern for most players in the market. Bonds with tenors of 4.2-, 7.8-, and 13.7- years are now trading at around 4.25%, 4.65%, and 5.10% from 4.15%, 4.60%, and 5.0%, respectively. We remain defensive as we enter the month of November given that the Fed rate decision is on the table by December and the new supply of debt will keep an upward pressure on yields in the near term.