



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK PESO BALANCED PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
As of November 30, 2017

FUND FACTS			
Classification:	Medium to Long-term Bond Fund	Net Asset Value per Unit (NAVPU):	Php 135.505993
Launch Date:	February 15, 2011	Total Fund NAV:	Php 194,830,361.95
Minimum Investment:	Php 100,000	Dealing Day:	Up 2:30 pm, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	90 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees: 2.00% per annum on equity holdings 1.00% per annum on fixed income holdings	Custodianship Fees: 0.002%	Audit Fees: 0.002%	
UnionBank of the Philippines	HSBC, Ltd. Philippines	Punongbayan & Arullo	

*As a percentage of total market value of the fund for the month valued at Php 195.41 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Peso Balanced Portfolio is a peso-denominated balanced fund that provides investors access to a diversified set of investment instruments in both equities and fixed-income markets. The balanced approach to asset allocation is designed to provide income and potential growth from fixed-income and equity investments but with less volatility than a portfolio invested entirely in equities.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Peso Balanced Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a medium to long-term investment horizon
 - Have a moderately aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Interest Rate Risk:** This is the possibility to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.
- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
- **Credit/Default Risk:** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued.

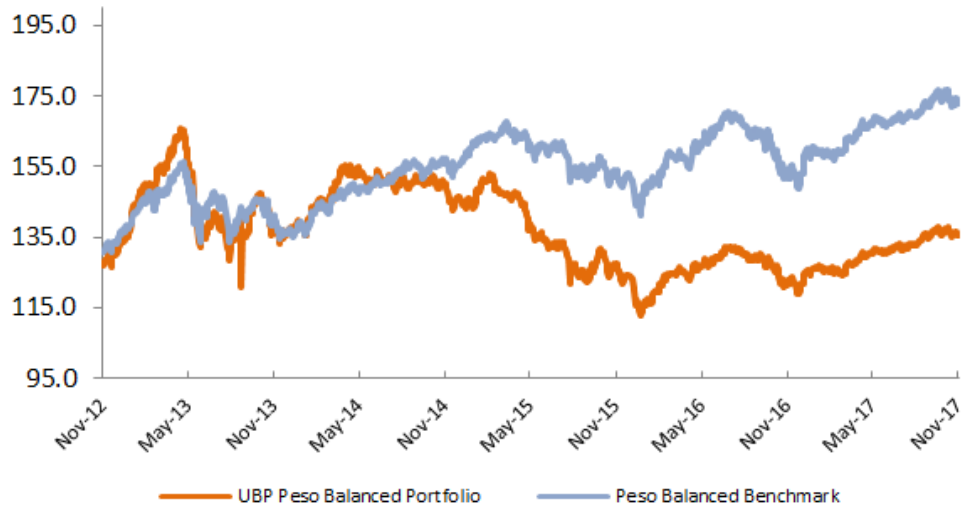
The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

<ul style="list-style-type: none"> ❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) ❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY ❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT ❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FUND PERFORMANCE AND STATISTICS AS OF NOVEMBER 30, 2017

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit

NAVPU over the past 12 months

Highest	137.801217
Lowest	118.822025

Statistics

Weighted Ave. Duration	1.4693
Volatility, Past 1 Year*	7.71%
Sharpe Ratio**	1.14
Information Ratio***	0.08

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.

**Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 2.5478 %)

***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)

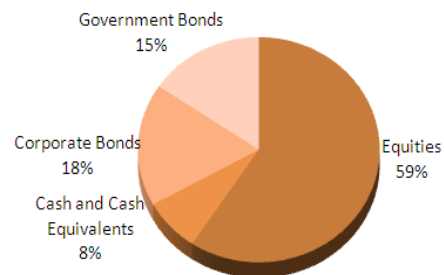
Period	Cumulative Return					Annualized Return	
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs
Fund	-0.48	2.00	4.09	11.36	-9.43	-3.25	1.28
Benchmark*	-0.92	1.82	3.03	12.18	9.75	3.14	5.24
Calendar Year Return							
Period	YTD	2011	2012	2013	2014	2015	2016
Fund	11.25	--	21.29	4.67	7.43	-15.45	-1.74
Benchmark*	11.38	--	19.10	2.26	12.95	-1.26	0.65

*50% PSEi, 50% HSBC 1-5 Yr Phil Bond Index (until April 2016)

50% PSEi, 50% Bloomberg Philippine Sovereign Bond Index 1-5 Years, Adjusted (May 2016 – present)

Top Ten Holdings (%)

FLIPM 5.3567 08/20/2022	6.99
SM Investments Corp.	6.64
AEVPM 4.4722 11/06/2020	5.12
Ayala Land Inc	5.00
FXTN 07-58 3.500 04/21/2023	4.85
BDO Unibank, Inc.	4.05
FXTN 20-17 8.000 07/19/2031	3.95
VLLPM 5.7512 08/08/2024	3.52
Ayala Corp.	3.43
CITY SAVINGS BANK	3.30
Total	46.85

PORTFOLIO COMPOSITION

OTHER DISCLOSURES
RELATED PARTY TRANSACTIONS

The fund has bond investments with Aboitiz Equity Ventures; equity investments with Aboitiz Equity Ventures and Aboitiz Power; and time deposits with City Savings Bank and Unionbank of the Philippines amounting to Php 9.97 Mn, Php 3.34 Mn, Php 3.14 Mn, Php 6.43 Mn, and Php 3.00 Mn, respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

Equity. The index lost steam in November with a 1.3% drop despite the Philippines marking a 6.9% growth in GDP. The local market experienced foreign outflows along with the rest of the region. The drop was broad based despite earnings results coming out mostly in line with analysts' expectations.

The Senate was able to pass their version of Package 1. However, this still needs to go through the Bicameral Conference for reconciliation with the House version. The government has been vocal in their belief that this will be passed within the year and with the market softening with only a month left in 2017, it may be the catalyst needed for foreign funds to trickle back in.

We are fully invested but we plan to remain nimble with the ability to deploy into or take profit on liquid names.

Fixed Income. BSP kept its benchmark interest rate at 3.0% last Monetary Board meeting, as widely expected. The central bank however raised its inflation forecast for 2018 to 3.4% from 3.2% previously estimated on higher crude oil prices, a weaker peso and an increase in domestic liquidity. The 2017 and 2019 outlook were maintained at 3.2%.

Philippine GDP grew an annual 6.9 percent in the September quarter of 2017, following an upwardly revised 6.7% expansion in the previous quarter and above market consensus of a 6.5% growth. November CPI print came out at 3.3% in November after rising 3.5% previous month. Print was the lowest inflation rate since August, and was mostly due to a slowdown in cost of food. CPI print was also widely expected.

Despite the announced additional borrowing schedule for the 4th quarter, BTR decided to issue 5 year Retail treasury bonds. RTB 05-11 was priced in at 4.625% and reached a whopping Ph 255.4Bn. The issue became one of the largest Philippine Government debt and with public offer period being cut short.

Yields continued to rise as market players anticipated larger borrowings from the local government. In addition to this, market players also remained cautious ahead of the December FED rate hike. With the higher inflation expectations and looming government funding concerns, not to mention upbeat US 3rd quarter preliminary GDP growth and US employment data, yields across the local bond yield curve will continue to experience upward pressure.