

## UnionBank Trust and Investment Services Group

### UBP Peso Balanced Portfolio

as of March 31, 2014

#### Investment Objective

The UnionBank Peso Balanced Portfolio is a peso-denominated fund that provides investors access to a diversified set of investment instruments in both equities and fixed income markets.

#### Fund Performance

Calendar Absolute Returns*	Peso Balanced	Benchmark**
YTD	7.63%	5.32%
2013	4.67%	2.26%
2012	21.29%	19.10%
Feb-Dec 2011	7.44%	1.86%

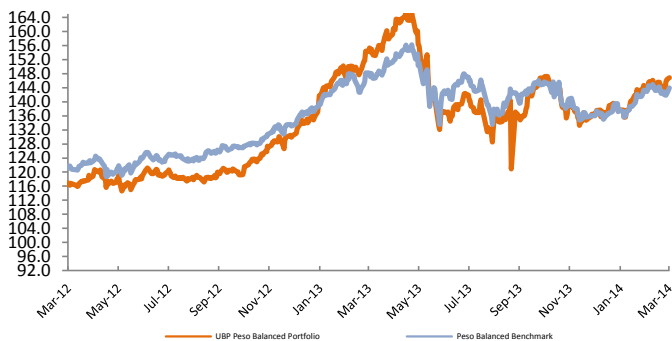
\* Returns are reported net of fees.

\*\*50% in the PSEI Index and 50% in the HSBC 1-5 Year Phil Bond Index

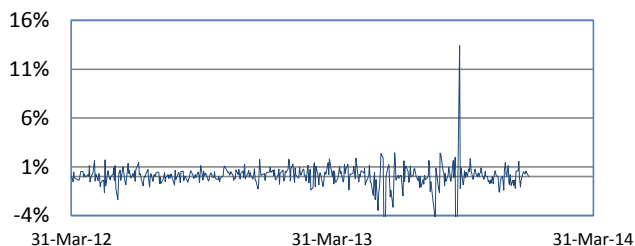
Net Asset Value (NAV)	NAV Per Unit (NAVpu)
Php 750.640Million	Php 146.874374

Par Value: Php 100.00

#### Net Asset Value per Unit



#### Daily Percentage Change of NAVpu



#### Risk Characteristics:

One day VAR at 3σ:	4.04%
Volatility, Past 360 days	25.4510%
Duration:	0.8368
Sharpe Ratio (Risk-Free Rate = 0.580%):	-0.25

Volatility is a measure of fluctuation of the NAVpu. Higher volatility means higher potential for gains or losses. Duration measures the sensitivity of the portfolio to interest rate movements. The higher the duration, the more the NAVpu will change with interest rate fluctuation. The Sharpe Ratio is a measure of risk-adjusted return. The higher the Sharpe, the higher the return per unit of risk. Risk-free rate used to compute the Sharpe ratio is the 1yr TBill rate.

#### Fund Manager's Report

The Philippine Stock Exchange Index (PSEi) kept steady with a slight increase of 0.06%, closing March at 6,428.71. Inflation lowered back to 4.1% in February from 4.2% the month prior. The Philippines recorded a BOP surplus of US \$ 345mn last month, up from last month's US\$4.48bn deficit.

Performances from the different sectors were mixed with Mining and Oil and Services rallying by 3.1% and 2.31%, respectively. Other sectors dragged the index as Financial (-3.34%), Industrial (-0.83%) and Property (-0.27%) reflected pullbacks and Holding firms (0.37%) with a marginal gain.

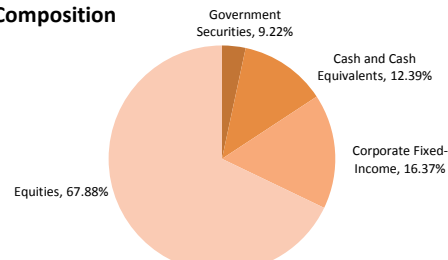
February CPI grew at 4.1%, slowing down from 4.2% of January 2014.

The Philippine Government incurred a budget deficit of P52.6B last December pushing its 2013 full year deficit to P164B. The central bank added that inflation in March will be likely 3.7% to 4.6% from the annual pace of 4.1% in February.

Meanwhile, the Bureau of the Treasury had a successful issuance of its scheduled T-Bills and T-bonds. The T-Bond auction was fully awarded with the new FXTN 7-57 at 3.5%. Investor demand for short term bonds and bills remained strong.

Despite the uncertainty of the US tapering, the local market was able to resist the upward bias on rising interest rates. Strong liquidity and manageable inflation levels kept interest

#### Portfolio Composition



#### Maturity Profile of Fixed-Income Holdings

Greater than 7 years	3.36%
3 years to 5 years	0.00%
1 year to 3 years	0.00%
Less than 1 year	18.96%

#### Top 5 Holdings

San Miguel Purefoods	16.11%
Emperor Distillery Inc	14.49%
Rizal Banking Corp	8.32%
SM Prime Holdings	7.57%
Puregold	6.51%

#### Fund Facts

Classification:	Medium to Long-term Bond Fund
Launch Date:	February 15, 2011
Client Suitability:	Moderately Aggressive to Aggressive risk tolerance
Base currency:	Philippine Peso
Initial Investment:	Php 100,000
Minimum Additional Investment:	Not Applicable
Minimum Holding Period:	90 calendar days
Settlement Period:	Four (4) Banking days after initial notice
Early Redemption Charge:	0.25% or Php 500 whichever is higher
Ave. Gross Market Value for the Qtr.	Php 730,821,933.78
Trust Fees <sup>3</sup> :	2% per annum on equity holdings 1% per annum on fixed income holdings 0.25% per annum of pooled funds; 0.45% for the quarter
Audit Fees <sup>3</sup> :	0.0018% for the quarter
Custodianship Fees <sup>3</sup> :	0.0045% for the quarter
Applicable Tax:	20% on interest income Sales tax on equity sales
Custodian:	HSBC, Ltd Philippines
External Auditor:	Punongbayan & Araullo
Dealing Time:	Daily up to 12noon
Available Thru:	Unionbank of the Philippines branches

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**FOOTNOTES:****<sup>1</sup>FUND VALUATION**

All assets of the Fund shall be marked to market daily in accordance with existing BSP rules and regulations on marking to market valuation of investment instruments. The pricing valuation methodology shall use the following price sources as bases for computing NAVPu.

*Philippine Equity Securities: Philippine Stock Exchange Closing Levels, 3:30 pm daily*

*Other instruments: Closing prices as prescribed by BSP regulations and market conventions*

Valuation Day shall mean any day in which banks are open for business in Manila.

The value of the NAVPu at the start of Fund's operation shall be: Php 100.00

The Admission and Redemption NAVPu of the fund shall be computed 4:30pm of each business day and/or after markets close and shall be available to investors by 9:00 am of the next banking day.

All mark-to-market valuation procedures are in accordance with BSP Memorandum No. M-2007-005 dated February 28, 2007.

**<sup>2</sup>PROSPECTIVE INVESTMENTS**

The Fund may be invested and reinvested in:

- i. Debt securities issued by or guaranteed by the Philippine government, or the Bangko Sentral ng Pilipinas;
- ii. Unit Investment Trust Funds and Mutual Funds;
- iii. Exchange-listed marketable securities and funds;
- iv. Loans traded in an organized market;
- v. Savings/Checking accounts and/or time deposits in any bank or financial institution, including UnionBank of the Philippines;
- v. Derivative instruments for the purpose of hedging market risk exposures of the existing investments of the Fund in accordance with the Bank's risk management and hedging policy duly approved by the Trust Committee.
- vi. Other such tradable investment outlets/categories as the BSP may allow.

A complete list of holdings is available upon request.

**<sup>3</sup>FEES & EXPENSES**

The Trustee shall collect from the Fund trust fees in the amount of ONE-QUARTER PERCENT (0.25%) per annum on pooled funds based on the Gross Market Value of the Fund which shall be accrued daily and shall be collectible from the Fund at the end of every calendar month.

The Trustee may charge the Fund for special expenses if the same is necessary to preserve or enhance the value of the Fund. Such special expenses shall be payable to pertinent third party or parties covered by separate contract/s, and disclosed to the Participants.

**An investor should read the complete details of the fund in the Plan Rules, and should carefully consider the fund's investment objectives, risks, charges and expenses. He then should make his own risk assessment and, when necessary, seek independent/professional opinion before making an investment.**