



UNIONBANK OF THE PHILIPPINES – TRUST AND INVESTMENT SERVICES GROUP
UNIONBANK DIVIDEND PLAY EQUITY PORTFOLIO
KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT
 As of January 31, 2019

FUND FACTS			
Classification:	Long-term Philippine Equity Fund	Net Asset Value per Unit (NAVPU):	Php 106.785822
Launch Date:	March 7, 2014	Total Fund NAV:	Php 67,596,940.89
Minimum Investment:	Php 100,000	Dealing Day:	Up to 2:30 PM, any banking day
Additional Investment:	Not Applicable	Redemption Settlement:	Four (4) banking days after initial notice
Minimum Holding Period:	30 calendar days	Early Redemption Charge:	0.25% flat on redeemed amount or Php 500, whichever is higher

FEES*			
Trust Fees:	2.00% per annum	Custodianship Fees:	0.002%
		Audit Fees:	0.003%
UnionBank of the Philippines		HSBC, Ltd. Philippines	Punongbayan & Araullo

*As a percentage of the total market value of the fund for the month valued at Php 67.60 Mn

INVESTMENT OBJECTIVE AND STRATEGY

The UnionBank Dividend Play Equity Portfolio is a peso-denominated fund that invests in dividend yielding equity securities listed in the Philippine Stock Exchange Index (PSEi). The portfolio has an equity-income/growth strategy that invests in stocks of well established companies that have a history of regular dividend payments and potential for capital appreciation. Income strategy counteracts the volatility of the portfolio.

CLIENT SUITABILITY

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust/Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

- The UnionBank Dividend Play Equity Portfolio is suitable only for investors who:
 - Are individuals of legal age and corporations with a long-term investment horizon
 - Have an aggressive risk profile
- The principal is at risk. Loss in the original investment may arise due to market fluctuations and price volatility of the securities held by the fund.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are comfortable with the accompanying risks.

Some of the key risks associated with this Fund are listed below:

- **Market/Price Risk:** This is the possibility to experience losses due to adverse changes in market prices of securities. It is the exposure to the uncertain market value of a portfolio due to price fluctuations.
- **Liquidity Risk:** This is the possibility to experience losses due to the fund's inability to sell and convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.

The Fund invests in quality assets which are evaluated under the Trust Department's accreditation process and BSP regulations. Internal risk limits, together with regulatory exposure limits, are monitored, reviewed and strictly adhered to on a daily basis.

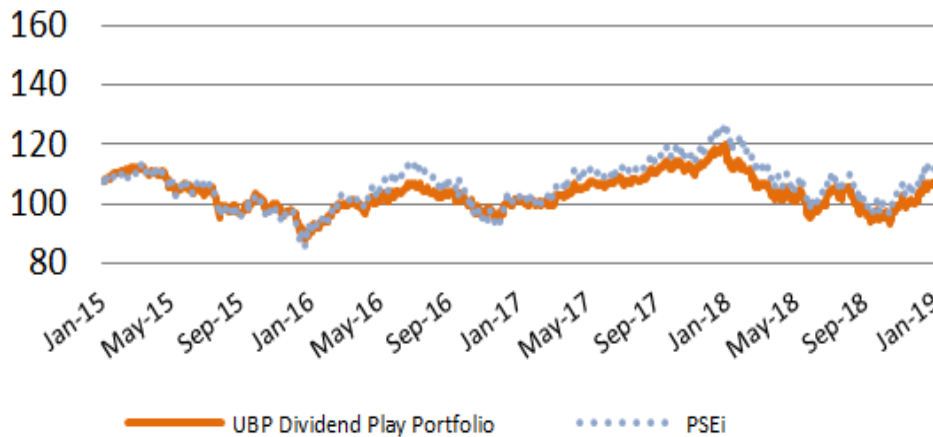
❖ THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC)
❖ RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/FLUCTUATIONS ONLY
❖ WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT
❖ THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE

For any queries, you may call UnionBank-Trust and Investment Services Group at 667-6388 or visit our website at www.unionbankph.com.

FOUR-YEAR FUND PERFORMANCE AND STATISTICS AS OF JANUARY 31, 2019

(Purely for reference purposes and is not a guarantee of future results)

Net Asset Value per Unit



NAVPU over the past 12 months

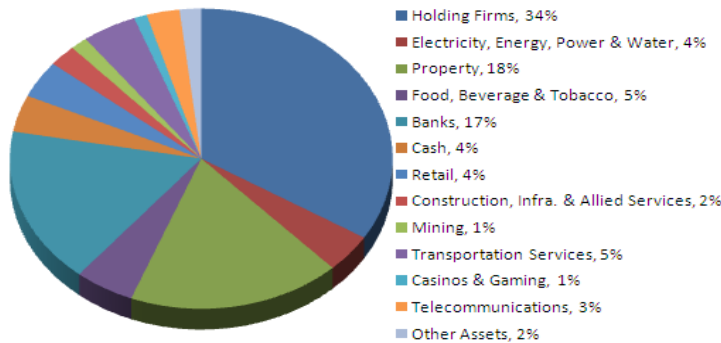
Highest	115.190338
Lowest	92.955105
Statistics	
Weighted Ave. Duration	N/A
Volatility, Past 1 Year*	13.26%
Sharpe Ratio**	-0.68
Information Ratio***	-0.24

*Volatility measures the degree to which the Fund fluctuates vis-a-vis its average return over a period of time.
 **Sharpe Ratio is used to characterize how well the return of Fund compensates the investor for the level of risk taken. The higher the number, the better. (Risk Free Rate = 2.2583 %)
 ***Information Ratio measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

Fund Performance Vs. Benchmark (%)								Top Ten Holdings (%)	
Period	Cumulative Return					Annualized Return		Company Name	Percentage
	1mos	3mos	6mos	1yr	3yrs	3yrs	5yrs		
Fund	6.23	7.82	3.58	-6.74	-0.70	-0.23	--	SM Investments Corp	11.86
Benchmark*	7.25	8.68	4.37	-8.63	4.13	1.36	--	Ayala Land Inc	8.56
Calendar Year Return								SM Prime Holdings Inc	7.01
Period	YTD	2013	2014	2015	2016	2017	2018	Ayala Corp	6.86
Fund	6.23	--	--	-4.97	-0.46	18.70	-12.72	BDO Unibank Inc	6.72
Benchmark*	7.25	--	--	-3.85	-1.60	25.11	-12.76	Metropolitan Bank and Trust Co.	4.37
								Bank of the Philippine Islands	4.16
								METROPOLITAN BANK AND TRUST CO	3.98
								JG Summit Holdings Inc	3.19
								International Container Terminal Service	3.17
								Total	59.88

*PSEi

PORTFOLIO COMPOSITION



OTHER DISCLOSURES

RELATED PARTY TRANSACTIONS

The fund has equity investments with Aboitiz Equity Ventures and Aboitiz Power amounting to Php 2.04 Mn and Php 1.03 Mn, respectively. These investment outlets were approved by the Trust Committee. Likewise, all related parties transactions are conducted on an arm's length basis.

OUTLOOK AND STRATEGY

The market kicked off 2019 with a bang as it rose 7.25%, closing above 8,000 for the first time in several months. Foreign flows continued to come into the Philippines with over USD 350M coming in the first month alone versus the USD 1.1B outflow in 2018. Some of the laggards from 2018 saw renewed interest while corporate such as Ayala Corp and Puregold took advantage of market levels by executing placements.

Coming off a lackluster year, many analysts are forecasting a much rosier 2018 due to inflation likely normalizing, rates tapering off, and the exchange rate stabilizing in the near term. FY18 GDP came in at 6.2% disappointed slightly but the country is projected to have one of the strongest figures in the regions for 2019. CPI Inflation for the month was much lower than consensus forecasts and the high base for 2018 may lead to relatively benign numbers in 2019.